



## Lukas Morscher

Partner, Head of Technology and Outsourcing  
 Dr. iur. et lic. rer. pol., Attorney at Law  
 +41 58 450 80 00  
 lukas.morscher@lenzstaehelin.com

ZURICH  
 Brandschenkestrasse 24  
 CH-8027 Zurich  
 www.lenzstaehelin.com

### EXPERTISE

Dr. Lukas Morscher is a partner leading the Technology and Outsourcing practice group and co-heading the Fintech practice in Zurich. He is an expert in corporate M&A and financial services, spanning both Swiss and international transactions. Lukas is considered one of Switzerland's leading lawyers in technology, digital transformation and business sourcing.

### BERUFSERFAHRUNG UND AUSBILDUNG

2003	Partner, Lenz & Staehelin
1998	Joined Lenz & Staehelin
1996-97	Practice as Attorney in US law firm
1993-95	Swiss Federal Office of Foreign Economic Affairs
2012	Harvard Business School (AMP)
1994-95	Swiss Bar Admission
1992	University of Basel (Dr. iur.)
1990	University of Basel (lic. iur.)
1987	University of Basel (Master in Economics)

### FACHGEBIETE

Technology, Outsourcing (ITO, BPO transactions), Digitization, Fintech, Blockchain, Data Privacy, Telecoms and Media, Corporate and M&A, Private Equity, Capital Markets, Stock Exchange Law, Corporate Governance, Banking and Finance, Insurance and Reinsurance, Commercial and Contracts

### SPRACHEN

German, English, French

### MITGLIEDSCHAFTEN

Zurich Bar Association (ZAV), Swiss Bar Association (SAV), International Bar Association (IBA), Swiss-American Chamber of Commerce, SwissICT, Swico, Schweizer Forum für Kommunikationsrecht (SF-FS), International Technology Law Association (ITechLaw)

AUSGEWÄHLTE PUBLIKATIONEN - Morscher L., Staub L., Insurance & Reinsurance 2025 - Switzerland, in:

- Lexology Panoramic, May 2025
- Morscher L., Staub L., Fintech 2025 - Switzerland: Law and Practice, in: Chambers Global Practice Guides, April 2025
  - Morscher L., Staub L., Eichenberger J., TMT 2025 - Switzerland: Law and Practice, in: Chambers Global Practice Guides, February 2025
  - Antreasyan S., Ling P., Morscher L., Poskriakov F., Artificial Intelligence 2024 - Switzerland, in: Lexology Panoramic, October 2024
  - Morscher L., Data Protection & Privacy 2025 - Switzerland, in: Lexology Panoramic, May 2024
  - Morscher L., Ehram S., Kommentierung von Art. 620-625 OR, in: Kostkiewicz/Wolf/Amstutz/Fankhauser (Hrsg.), Kommentar zum Schweizerischen Obligationenrecht, 4th edition, Zurich 2022
  - Morscher L., Poskriakov F., Sakal I., Fintech 2021 - Switzerland, in: Global Legal Insights, 3rd edition, August 2021, 246-255
  - Morscher L., Rusterholz L., Outsourcing: Switzerland overview, in: Practical Law, Global Guide 2021, Outsourcing, May 2021
  - Morscher L., Rusterholz L., Transferring employees on an outsourcing in Switzerland: overview, in: Practical Law, Global Guide 2021, Outsourcing, May 2021
  - Morscher L., Staub L., e-Commerce 2021 - Switzerland, in: Getting the Deal Through, August 2020, 95-106
  - Morscher L., Staub L., Digital Business in Switzerland: overview, in: Practical Law, Global Guide 2020, May 2020
  - Morscher L., Technology 2018 - Switzerland, in: The Legal 500 & The In-House Lawyer Country Comparative Guide, October 2018
  - Morscher L., Rusterholz L., Waltenspül ., Impact of the GDPR on Swiss and US Businesses, in: Swiss-American Chamber of Commerce, Yearbook 2018/2019, 81 et seqq.
  - Morscher L., Rusterholz L., Outsourcing: On-, Near- und Offshoring-Vereinbarungen im Finanzdienstleistungsbereich, in: Sester/Brändli/Bartholet/Schiltknecht (eds.), St. Galler Handbuch zum Schweizer Finanzmarktrecht / Finanzmarktaufsicht und Finanzmarktinfrastrukturen, 1st edition, Zurich/St. Gallen 2017, § 16
  - Morscher L., M&A Transaktionen im Technologiebereich - ein besonderes Risikoprofil, in: GesKR (Gesellschafts- und Kapitalmarktrecht) 4/2016, 411-424
  - Morscher L., Kommentierung von Art. 620-625 OR (Aktiengesellschaft, Allgemeine Bestimmungen), in: Kostkiewicz/Wolf/Amstutz/Fankhauser (eds.), Kommentar zum Schweizerischen Obligationenrecht, 3rd edition, Zurich 2016
  - Morscher L., Data Protection & Privacy 2016 - Switzerland, in: Thomson Reuters / Sweet & Maxwell, International Series, 3rd edition, August 2016, 979-999
  - Morscher L., Horsfeldt ., Sourcing World, International Outsourcing Transactions, Jurisdictional Comparisons, 2nd edition, London 2015
  - Morscher L., International Outsourcing Transactions, Chapter on Switzerland, in: Sourcing World, Jurisdictional Comparisons, 2nd edition, London 2015, 465-491
  - Morscher L., Kommentierung von Art. 1, 2, 4 FusG (Commentary on Certain Articles of the Merger Act), in: Watter/Vogt/Tschäni/Daeniker (eds.), Basler Kommentar zum Fusionsgesetz, 2nd edition, Basel 2015
  - Morscher L., Meisser ., Data Protection & Privacy 2014 - Switzerland, in: European Lawyer Reference Series, 2nd edition, London 2014, 795-816

- Morscher L., Jermann ., Outsourcing in Switzerland, in: Practical Law, Multi-Jurisdictional Guide, Outsourcing 2012/13, 251-262
- Morscher L., Horsfeldt ., Sourcing World, International Outsourcing Transactions, Jurisdictional Comparisons, 1st edition, London 2012
- Morscher L., International Outsourcing Transactions, Chapter on Switzerland, in: Sourcing World, Jurisdictional Comparisons, 1st edition, London 2012, 331-354
- Morscher L., Aktuelle Entwicklungen im Technologie- und Kommunikationsrecht, in: ZBJV, volume 147, issue 3/2011, 177-221
- Morscher L., Media and Communications in Switzerland, in: PLC Cross-Border Handbooks, Media and Communications 2009/2010, 1-11
- Morscher L., Kommentierung von Art. 620-625 OR (Aktiengesellschaft, Allgemeine Bestimmungen), in: Kostkiewicz/Nobel/Schwander/Wolf (eds.), Kommentar zum Schweizerischen Obligationenrecht, 2nd edition, Zurich 2009
- Morscher L., Software-Lizenzverträge, Erschöpfung bei Computerprogrammen und Gebrauchthandel mit Softwarelizenzen, in: Jörg/Arter (eds.), Internet-Recht und IT-Verträge, 2nd edition, Bern 2009, 17-72
- Morscher L., Arter ., ICT Contracts - Outsourcing, Bern 2008
- Morscher L., Business Process Outsourcing (BPO) - Strukturelle und rechtliche Aspekte, in: Arter/Morscher (eds.), ICT-Verträge - Outsourcing, Bern 2008, 19-62
- Morscher L., Leistungsbeschreibung, Gewährleistung und Haftung in IT-Verträgen, in: Jörg/Arter (eds.), IT-Verträge, Bern 2007, 73-114
- Morscher L., Kauf von Versicherungen, in: Tschäni, R. (ed.), Mergers & Acquisitions IX, Zurich 2007, 59-106
- Morscher L., Outsourcing-Transaktionen - Leistungsbeschreibung, Gewährleistungs- und Haftungsregelungen, in: Internationales Handelsrecht: Outsourcing - Recht und Vertragsgestaltung, Zurich 2007, 19-38
- Morscher L., Horn ., Telecommunications in Switzerland, in: PLC Cross-Border Handbooks, Communications and IT 2006/2007, 133-142
- Morscher L., Software-Lizenzverträge - Grundlagen, internationale Aspekte, Erschöpfung bei Computerprogrammen und Gebrauchthandel mit Softwarelizenzen, in: Internet-Recht und IT-Verträge, Jörg/Arter (eds.), Zurich 2006, 17-63
- Morscher L., Kommentierung von Art. 1, 2, 4 FusG (Commentary on Certain Articles of the Merger Act), in: Watter/Vogt/Tschäni/Daeniker (eds.), Basler Kommentar zum Fusionsgesetz, Basel 2004
- Morscher L., Software-Überlassungsverträge, Teil I: Vertragsschluss, Rechtseinräumung, Typisierung, Anknüpfung, in: Softwareverträge, Trüeb (ed.), Zurich 2004, 61-87
- Morscher L., Kommentierung von Art. 620-625 OR (Aktiengesellschaft, Allgemeine Bestimmungen), in: Handkommentar zum Schweizerischen Obligationenrecht, Bertschinger (ed., et al.), Zurich 2002
- Morscher L., Software-Überlassung nach Schweizer Recht - Urheberrecht, Gewährleistungspflichten, Produkthaftung, in: Computer und Recht, issue 4/1999, 262-274
- Morscher L., Gewährleistung und Haftung bei der Software-Überlassung, in: Schweizerische Zeitschrift für Wirtschaftsrecht, issue 2/1999, 61-77
- Morscher L., Niles ., Operations Abroad: Foreign Business Entities, in: International Trade for the Nonspecialist, Vishny (ed.), American Law

- Institute - American Bar Association, 2nd edition, Philadelphia 1997, 389-415
- Böckli ., Morscher L., Aktionärsbindungsverträge: Übertragbarkeit und Geltungsdauer von Optionsrechten, in: Schweizerische Zeitschrift für Wirtschaftsrecht, issue 2/1997, 53-65
  - Morscher L., Die Regulierung der schweizerischen Finanzmärkte - Eine wirtschaftsrechtliche Untersuchung zum Verhältnis von hoheitlicher Regulierung und Selbstregulierung, Schweizer Schriften zum Handels- und Wirtschaftsrecht, volume 146, 295 pages and XLIV, Zurich 1992
  - Morscher L., Ein wirtschaftsrechtliches Konzept zur Steigerung der Wettbewerbsfähigkeit des Finanzplatzes Schweiz, in: Wettbewerb als Chance - Anstöße zur Reform des Finanzplatzes Schweiz, Vontobel / Morscher (eds.), 2nd edition, Zurich 1992, 51-287

---

ANDERE AKTIVITÄTEN

- Frequent lecturer at seminars and conferences.
- Co-chair of ICT conferences of the University St. Gallen.

---

REFERENZEN

Lukas Morscher is an excellent lawyer who knows everything and always has excellent solutions and ideas.

*Chambers & Partners, 2025*

He never gives up and shows that he is a super smart, clever fox.

*Chambers & Partners, 2025*

Lukas Morscher always had a good feeling for the complexity and nailed down every topic that was important to us.

*Chambers & Partners, 2025*

Lukas Morscher is clear, decisive and excellent at distilling complex issues into practical, commercial, understandable advice.

*The Legal 500, 2025*

Lukas is extremely knowledgeable, has good client relationship skills and is someone you want on your side.

*Chambers & Partners, 2024*

They provide high quality accurate and clear advice on Swiss insurance regulation issues. I have been very happy to work with Lukas Morscher and his team and to recommend them to others.

*The Legal 500, 2024*

Lukas is a renowned lawyer in Switzerland. He is famous for his work in IT related transactions and outsourcing.

*Who's Who Legal, 2024*

Lukas is a top-tier Swiss lawyer, he is a very intelligent practitioner.

*Who's Who Legal, 2024*

Lukas Morscher is an established practitioner in the Swiss market, where he comes highly recommended for his handling of regulatory and contractual matters.

*Who's Who Legal, 2024*

Lukas is extremely knowledgeable when it comes to cloud computing and related data issues.

*Who's Who Legal, 2023*

Lukas is a leading name in the Swiss market for data-related issues



*Who's Who Legal, 2022*

Lukas Morscher is "a strong negotiator" who excels at advising clients in the telecoms sector on cross-border transactions and outsourcing projects.

*Who's Who Legal, 2022*

Lukas Morscher is a thought leader with an outstanding ability to connect the dots, identify risks and how to overcome them in a reasonable way.

*The Legal 500, 2021*

Working together now for almost three years, we have been extremely impressed by the level of knowledge, but also real-world pragmatism of the team led by Lukas Morscher.

*The Legal 500, 2021*

Lukas Morscher comes highly recommended by market sources for the top-tier counsel he provides to clients on technology, digitisation and business sourcing matters.

*Who's Who Legal, 2021*

The leading authority in international data privacy and data protection topics.

*The Legal 500, 2020*

He is truly brilliant at handling large-scale transactions and complex structures in the TMT space.

*Who's Who Legal, 2019*

He is excellent, great with clients and very easy to work with.

*The Legal 500, 2018*