



## Alexander Greter

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### EXPERTISE

Alexander Greter is a partner who advises banks and other financial services providers and fiduciaries, as well as Swiss and foreign private clients. In particular, his expertise lies in international trust law, the regulation of financial products, services and institutions, including anti-money laundering regulation, and the automatic exchange of financial information such as FATCA and the Common Reporting Standard. Alexander also regularly advises on estate planning and matters concerning charitable foundations, tax law, and general commercial and corporate law.

### PROFESSIONAL EXPERIENCE AND EDUCATION

2020	Partner, Lenz & Staehelin
2017	Counsel, Lenz & Staehelin
2009	Joined Lenz & Staehelin
2015	Swiss Certified Tax Expert
2009	Swiss Bar Admission
2007	King's College London (LL.M.)
2006	University of Zurich (lic. iur.)

### SPECIALIST AREAS

Private Clients, International Trusts and Companies, Banking and Regulatory, Regulation of Trustees and Asset Managers, Automatic Exchange of Financial Information, International Tax and Estate Planning, Charitable Institutions, Contract and Commercial

### LANGUAGES

German, English, French, Portuguese

### MEMBERSHIPS

EXPERTsuisse, International Fiscal Association (IFA), Zurich Bar Association (ZAV)

### SELECTED PUBLICATIONS

- Greter A., Kommentar zu Art. 2 Abs. 3, Art. 2 Abs. 3 lit. a und Art. 2a GwG, in: Hsu/Flühmann (eds.), Basler Kommentar Geldwäschereigesetz, 1st

- edition, Basel 2021
- Greter A., Exemptions for Trustee and Portfolio Managers under FinIA, in: CapLaw 4/2020, 5-10
  - Barmes M., Vijverberg L., Breitenstein S., Greter A., Relevant changes for trustees in final ordinance of the Financial Institutions Act, Lenz & Staehelin Update Newsflash, November 2019
  - Barmes M., Greter A., Vijverberg L., Relocating to Switzerland, in: Practical Law, Global Guide 2017/18, Private Client
  - Greter A., Greter A., Kommentar zu Vor Art. 56 und Art. 56, in: Zweifel/Beusch (eds.), Kommentar zum Schweizerischen Steuerrecht, Bundesgesetz über die direkte Bundessteuer (DBG), 3rd edition, Basel 2017
  - Greter A., Greter A., Kommentar zu Art. 5, 23 und 26a, in: Zweifel/Beusch (eds.), Kommentar zum Schweizerischen Steuerrecht, Bundesgesetz über die Harmonisierung der direkten Steuern der Kantone und Gemeinden (StHG), 3rd edition, Basel 2017
  - Greter A., Anti-Money Laundering - Implementation of the Revised FATF Recommendation, in: CapLaw, Swiss Capital Markets Law, 3/2015, 6-11
  - Greter A., Die Melde- und Angebotspflicht bei Beteiligungen im Vermögen eines Trusts ("Disclosure of Shareholdings and Mandatory Offers regarding Participations forming Part of a Trust Fund"), in: GesKR (Gesellschafts- und Kapitalmarktrecht 2011), 398
  - Greter A., Limitation on Benefits Clauses and European Community Law: Legitimacy and Consequences, in: EC Tax Journal, 2007, vol. 9, issue 3, 1-16

## REFERENCES

Alexander Greter excels in his advice towards both corporates and private clients, with his tailored advice and technical skill identified by interviewees as key strengths.

*Who's Who Legal, 2024*

Alexander Greter is a devoted lawyer and trusted adviser. He manages complex affairs and co-ordinates international advice with great skill.

*The Legal 500, 2024*

Alexander is brilliant.

*Chambers & Partners, 2023*

Alexander Greter stands out as a go-to practitioner who "is excellent at steering the team towards prompt resolution" and is heralded for providing "excellent support to clients through very frustrating processes".

*Who's Who Legal, 2022*

Alexander Greter is a thoughtful and bright tax and private client lawyer.

*The Legal 500, 2021*

Alexander Greter is "one of the best private client practitioners in Switzerland" thanks to his "unique experience of estate planning for international families".

*Who's Who Legal, 2021*

Significant expertise in complex succession and trust planning and is highly sought after by clients including foreign and domestic individuals.

*Who's Who Legal, 2019*