



Fedor Poskriakov

Deputy Managing Partner, Head of
Fintech
Attorney at Law
+41 58 450 70 00
fedor.poskriakov@lenzstaehelin.com

GENEVA
Route de Chêne 30
CH-1211 Geneva
www.lenzstaehelin.com

EXPERTISE

Fedor Poskriakov is a deputy managing partner in our Banking and Finance practice and is based at our Geneva office. His area of expertise lies in banking, securities, and finance law, with a particular focus on fintech. Fedor regularly provides advice on complex and novel regulatory, contractual, and corporate matters. His comprehensive experience, coupled with his skillful approach, enables him to provide valuable insights and strategic advice to clients. Fedor has also developed a specialized skill set in advising on new technologies, such as distributed ledger (blockchain), as well as novel fintech business models. Fedor is the co-head of our FinTech practice and serves as the Secretary-General of the Capital Markets and Technology Association (CMTA). Furthermore, Fedor is a frequent speaker on Swiss financial market regulation at both domestic and international events.

PROFESSIONAL EXPERIENCE AND EDUCATION

| | |
|------|----------------------------------|
| 2012 | Partner at Lenz & Staehelin |
| 2003 | Joined Lenz & Staehelin |
| 2003 | Admission to Geneva Bar |
| 2001 | University of Geneva (lic. iur.) |

SPECIALIST AREAS

Banking and Finance, Investment Management, Collective Investment Schemes, Corporate and M&A, Commercial and Contracts, Investigations, Private Clients

LANGUAGES

Russian, French, English

MEMBERSHIPS

International Bar Association (IBA), Swiss Bar Association (FSA), Geneva Bar Association (OdA), Swiss FinTech Association (SFTA), International Technology Law Association

SELECTED PUBLICATIONS

- Antreasyan S., Ling P., Morscher L., Poskriakov F., Artificial Intelligence

- 2024 - Switzerland, in: Lexology Panoramic, October 2024
- Poskriakov F., Jenny C., Private Banking & Wealth Management 2025 - Switzerland (contributing editors), in: Lexology Panoramic, September 2024
- Poskriakov F., Blockchain & Cryptocurrency Regulation 2022 - Switzerland, in: Global Legal Insights, 4th edition, October 2021, 130-144
- Morscher L., Poskriakov F., Sakkal I., Fintech 2021 - Switzerland, in: Global Legal Insights, 3rd edition, August 2021, 246-255
- Poskriakov F., Graf R., Consolidation in the Swiss Portfolio Management Industry - Selected Aspects of M&A Transactions, in: Swiss Review of Business and Financial Market Law, 2/2021
- Poskriakov F., Conservation et négoce de cryptoactifs - aspects choisis du droit des marchés financiers, in: Droit et économie numérique, CEDIDAC, April 2021, 83-129
- Poskriakov F., Regtech - When Regulation Meets Technology, in: Geneva WealthTech, vol.1, June 2020, 25-33
- Poskriakov F., Sakkal I., The Private Equity Review 2020 - Fundraising - Switzerland, in: The Law Reviews, 9th edition, May 2020, 205-216
- Multiple authors, Poskriakov F., Data, Blockchain and Smart Contracts - Proposal for a robust and forward-looking Swiss ecosystem, in: Regulatory Task Force Report, Swiss LegalTech Association (SLTA), April 2018
- Poskriakov F., Crowdlending - swiss regulatory regime - Quo vadis?, in: Jusletter 13 March 2017
- Gaberthüel T., Frey H., Oural M., Poskriakov F., Revised Swiss anti-bribery and corruption law - Increased duties for companies and boards of Directors, in: International Enforcement Law Reporter, volume 32, issue 7, July 2016, 274-276
- du Pasquier S., Poskriakov F., Proposals in the pipeline, in: HedgeFund Intelligence, Special Report, 2011
- Poskriakov F., Enforcement of security interests in banking transactions, Switzerland, in: IBA Banking Committee Multi-jurisdictional survey, May 2010
- du Pasquier S., Poskriakov F., Collective Investment Schemes Act, Art. 98-109, in: Basler Kommentar zum Kollektivanlagengesetz, Basel 2009

OTHER ACTIVITIES

- General Secretary of the Capital Markets and Technology Association (CMTA), a not-for-profit, non-governmental Swiss organization formed by leading actors from Switzerland's financial, technological, academic and legal sectors to facilitate the use of the blockchain technology in financial markets.

REFERENCES

Fedor Poskriakov is not only extremely knowledgeable on fintech, and related matters such as NFT or digital twins, he is also a remarkable negotiator, with the ability to explain complex legal matters in simple terms, balancing risks and finding pragmatic solutions to achieve successful outcome for his clients. Fedor always makes time and go the extra mile to meet his client's deadline.

The Legal 500, 2024

Our collaboration experience with Fedor Poskriakov has truly been exceptional. Working alongside Fedor has been nothing short of amazing. He consistently demonstrates his brilliance as a lawyer, showcasing a profound understanding of Blockchain technologies, including within the Web3 ecosystems.



The Legal 500, 2024

One of the best advisers in Switzerland on crypto assets and blockchain related matters

The Legal 500, 2023

Fedor Poskriakov has a lot of corporate and transactional knowledge which he successfully uses dealing with private client issues.

The Legal 500, 2023

Fedor excels in ledger-based technology matters

Who's Who Legal, 2023

He is an outstanding person and professional with amazing work and knowledge. The quality of the deliveries were above our expectations. It's a real pleasure to work with him.

Chambers & Partners, 2022

Fedor Poskriakov has in-depth knowledge – legal and technical – and an outstanding capacity to anticipate changes and the way to apprehend them legally and regulatory wise.

The Legal 500, 2022

Innovative and well connected in the industry and within authorities

The Legal 500, 2022

Fedor Poskriakov is very responsive and always abreast of the latest developments. The team developed an extraordinary understanding of our business and activities, which gives them a strong advantage over any potential competitor.

The Legal 500, 2022

Fedor Poskriakov is very knowledgeable about Fintech matters, the functioning of DLT/blockchain business models. His capital market background is clearly an asset.

The Legal 500, 2022

Legal knowledge and negotiation skills that are largely beyond the average

Who's Who Legal, 2022

International view and understanding

The Legal 500, 2020

Passionate about the topic and able to understand the underlying technologies (which is very rare among lawyers)

The Legal 500, 2020

Masterful ability to navigate through complex technological aspects of Fintech projects

Who's Who Legal, 2020