



## Stephan Erni

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### EXPERTISE

Stephan Erni is a Zurich-based partner whose specialist areas include real estate transactions, domestic and international M&A transactions, including public tender offers. He regularly advises clients on domestic and international transactions and on corporate and commercial matters. One of the main foci of Stephan's practice is advising private equity firms in auction processes, both buy-side and sell-side. During a placement with one of New York's major law firms (2005/2006), he gained experience in relevant US areas too.

### PROFESSIONAL EXPERIENCE AND EDUCATION

2012	Partner, Lenz & Staehelin
2002	Joined Lenz & Staehelin
2005	University of Virginia School of Law (LL.M.)
2002	Swiss Bar Admission
1999	Universities of Zurich and Fribourg (lic. iur.)

### SPECIALIST AREAS

Corporate and M&A, Real Estate, Private Equity, Public Tender Offers, Banking and Finance, Commercial and Contracts

### LANGUAGES

German, English, French

### MEMBERSHIPS

Swiss Bar Association (SAV), Zurich Bar Association (ZAV)

### SELECTED PUBLICATIONS

- Waser A., Erni S., Foreign Investment Review 2025 - Switzerland, in: Lexology Panoramic, February 2025
- Waser A., Erni S., Foreign Investment Review 2023, Policies and practices, in: Lexology Panoramic, November 2023
- Rötheli A., Erni S., Antreasyan S., Trabaldo Togni F., Healthcare M&A 2023 - Switzerland, in: Getting the Deal Through, September 2023
- Rötheli A., Erni S., Switzerland unlocked, in: IFLR Private Equity & Venture Capital Guide 2010, Switzerland, 3-6
- Diem H., Erni S., "Locked Box" beim Unternehmenskauf - Ein (vergangener)



Trend oder mehr?, in: GesKR (Gesellschafts- und Kapitalmarktrecht)  
3/2010, 354-359

- R  theli A., Erni S., Private equity in Switzerland, in: S.E.C.A. Yearbook 2010
- R  theli A., Erni S., Private Equity in Switzerland - Structures and Guidance, in: IFLR Private Equity and Venture Capital Review 2009, October 2009

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#### OTHER ACTIVITIES

- Lecture on "P2P-Transactions by Private Equity Firms" at the 8. Schweizer Private Equity & Corporate Finance Kongress dated December 9, 2008.
- Speaker at the "M&A Workshops for Practitioners" in 2012, 2011, 2009, 2008 and 2007 in Lucerne.

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#### REFERENCES

He is an excellent dealmaker and negotiator and is highly experienced in private M&A situations. He is a fantastic team player.

*Legal 500, 2024*

He is technically excellent and a very thorough thinker.

*Legal 500, 2020*

Superb M&A lawyer

*Who's Who Legal, 2020*

Extremely versatile, knowledgeable and responsive lawyer

*Chambers, 2019*

Clear, proactive and quick

*Legal 500, 2019*

Knowledgeable and pragmatic lawyer

*Chambers, 2018*